



Hope Realty

Brokered by eXp Realty

Hope Realty, now brokered by eXp Realty was started with the goal to elicit hope, and we have strived to reach that goal since 2012. With some of Virginia's top-producing Agents, our team is knowledgeable, driven, and able to meet all your real estate needs. We are so good at our job, we get homes sold before they ever hit the market!

Our goal is to “Bring Hope to New Beginnings” so whether you want to buy your first home, sell and move on, or upgrade to the home of your dreams, Hope Realty truly does bring hope to all your new beginnings and opens a world of possibilities. We will provide all the resources and information you need to make sure that your buying and selling process runs smoothly and effortlessly. With innovative, never-used before marketing techniques that have contributed to our selling over \$80 million dollars of real estate, we know exactly how to get your home sold fast and for more!

We take real estate seriously and we have spent years perfecting our craft so that selling your home is simple, fast, and brings in top dollar for your home. With programs in place to make sure your needs are met and a marketing department that knows exactly how to guide all the right buyers to your property, we have all the bases covered for you. And if your goal is to buy a new home, we have access to hundreds of beautiful properties that have all the amenities and specifications that fit your specific needs. We make sure to take all the stress out of buying a home and make purchasing your home a happy memory.

There is a reason that we have been voted Virginia’s Top Realtor and when you’re ready to sell your home or you are ready to purchase the home of your dreams, give us a call to find out what programs we have available, the guarantees we offer, and to be paired with the right agent - ready to help you buy, sell, and inspire hope to your family and our community.



HOPE REALTY
— brokered by eXp Realty —

Tara Ulysse

Tara Ulysse of Hope Realty, brokered by eXp, set out with the intention of using her immense knowledge of real estate to inspire hope. Tara is a lifelong resident of Chesterfield, VA and she now enjoys spending time with her husband and children, traveling, and is a true philanthropist. She entered the real estate world beginning her journey at Realty Executives in 2005 and then moving to RE/MAX where she spent the next 5 years as a Top Producer. She has spent a decade and a half committed to helping homeowners and aspiring owners with the sale and purchase of the biggest investments of their lives.

In 2012, Tara realized that there was a bigger future out there for her and she embarked on a mission of her own, blazing her own path with the dawning of Hope Realty. Continuing in her passion for helping Central Virginians with their real estate needs, she decided it was time to grow her own team and take helping people to a whole new level. As an elite real estate Broker serving all of Central Virginia and a strong partnership with eXp Realty, her ability to help you purchase or sell your home is unparalleled.

Tara is committed to providing you with all the resources and information you will need to lay out the process to make selling your home an effortless process for all involved. With her immense knowledge and experience in the real estate industry and market, she is unrivaled in creating innovative marketing strategies that get your home sold fast and for a better price. With her professional life being devoted to real estate, she has become the expert of the market and the local area giving her the ability to execute negotiations on behalf of buyers.

Philanthropy took on a whole new meaning with the inception of Rains of Hope. Tara founded the non-profit organization with the desire to help the families and children in Haiti with a mission to help teach skills and trades that create financial stability for Haitians so that they may establish their own opportunities. During her travels to Haiti, she has helped to provide food and shared meals with these families and children that she is dedicated to helping and loving as part of her ever-growing family. Find out how you can volunteer or support Rains of Hope by following the journey on Facebook (facebook.com/rainsofhope).



Mission Statement

Hard work, **O**ptimism, **P**erseverance, **E**thicality

Core Values

- We are always **ethical** in everything we do.
 - We are always **transparent** and **honest** when dealing with customers **and** employees.
 - We are always **resourceful** and **strive for greatness** in order to succeed in our work and personal lives.
 - We always uphold the highest standard of **customer service above all else**.
 - Great customer service ensures a **referral** from every client.
 - And a **client** from every referral.
 - We are always **team players** and **don't make excuses**.
 - If you **don't have** an excuse, **don't make one**.
 - If you **have** an excuse, **don't make it** your permanent excuse.
 - We always **persevere!**
 - We believe in **hard work** while having **fun** and the act of **reciprocity**.
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